

TOP 10 SIGNS YOU'RE READY TO BREAK UP WITH VMWARE

BROUGHT TO YOU BY
B InBalance

10 YOU GOT THE RENEWAL QUOTE AND STEAM FLEW OUT YOUR EARS.

Fine print: Broadcom's licensing changes left many customers facing 3–10x cost increases with no additional value.

9 YOUR CFO HAS RECURRING NIGHTMARES ABOUT “PERPETUAL LICENSES.”

Fine print: Perpetual licenses are gone. Broadcom moved to subscription-only bundles you didn't ask for.

8 YOU REFER TO YOUR BROADCOM ACCOUNT REP AS “THAT PERSON.”

Fine print: VMware shed customer-facing sales teams and support staff post-acquisition. Good luck reaching someone.

7 YOU KNOW WHAT “VCF” STANDS FOR. THAT KNOWLEDGE MAKES YOU UNHAPPY.

Fine print: Want only vSphere Enterprise Plus? Too bad! Here's a pile of products you'll never use.

6 “PROXMOX VS HYPER-V VS NUTANIX AHV VS OPENSIFT” AUTOFILLS WHEN STARTING A SEARCH.

Fine print: The alternatives have never been better. The timing has never been more right.

5 YOUR TEAM HAS A TEAMS OR SLACK CHANNEL NAMED #ESCAPE-FROM-VMWARE.

Fine print: The alternatives have never been better. The timing has never been more right.

4 YOU CAUGHT YOURSELF SAYING, “WE’RE BASICALLY PAYING FOR THE BRAND AT THIS POINT.”

Fine print: You're not alone. Migration communities, tooling, and vendor support for VMware exits are booming.

3 YOUR VMWARE SPEND COULD FUND TWO CLOUD ENGINEERS AND AN ESPRESSO MACHINE.

Fine print: Total cost of ownership comparisons consistently show 40–70% savings potential with modern alternatives.

2 YOU READ THE NEW EULA, AND YOU'RE PRETTY SURE BROADCOM IS NOW YOUR MIDDLE NAME.

Fine print: Broadcom's new terms include audit rights, usage restrictions, & compliance burdens that didn't exist before.

1 YOU'RE READING THIS DOCUMENT AND NODDING SO HARD YOUR NECK HURTS.

Fine print: That's not a coincidence. It's a sign.

READY TO HAVE THE TALK?

The alternatives are mature, the community is large, and your budget deserves better.

It's not you — it's Broadcom.

SIGN UP FOR A COMPLIMENTARY VMWARE FREEDOM WORKSHOP!

InBalanceIT.com/VMwareFreedom